### **BUSINESS - THE REAL DEAL**

Powering economies into the low carbon future: Business leaders claim that a strong deal in Copenhagen will be good for the economy, a weak deal will be bad.

What will world leaders produce at the end of the week? A political deal? A legally binding deal? No deal at all?

There are rumours floating in and around the Bella Center that big business would prefer caution and the status quo instead of a treaty that is bold and sets comprehensive reduction targets.

That perception is incorrect. More than 1,000 businesses from all continents, most of them global players, are advocating for a strong legally binding deal that reduces carbon pollution and accelerates clean energy innovation on a global scale. They want a clear signal that

Allows businesses to make long term investment decisions in low carbon technologies;

Provides incentives to invest heavily in low carbon R&D, and; Protects economies from dramatic impacts of climate change.

The voice from progressive businesses represent over

## 11 Trillion US\$ in market capitalization.

These businesses provide over

## 20 million jobs

in companies which are committed to turn the vision of a low carbon economy into reality, generating at least

## 2.6 trillion US\$ in 2008 annual turnover.

One thing is for certain: today, there are many businesses delivering the **real deal**. The companies participating in the initiatives described below show that taking climate action makes business sense!

The question is – if businesses can do it, why can't world leaders?

Business is showing the way, proving that cutting carbon is healthy for the economy.

# The Prince of Wales's Corporate Leaders Group (CLG) and The Copenhagen Communiqué

In a letter to EU President Barosso, the EU CLG says "A strong deal in Copenhagen, will enable business to lead the transformational change that must occur in the world economy within the next couple of decades. A weak deal will be bad for the climate and for the economy." The Copenhagen Communiqué, a statement developed by the EU and UK Corporate Leaders Group is now widely recognised as the definitive statement from the international business community and calls on world leaders to agree "These are difficult and challenging times for the international business community and a poor outcome from the UN Climate Change Conference in Copenhagen will only make them more so, by creating uncertainty and undermining confidence." It has been signed by over 900 companies based in over 60 countries, including every country in the G20, ranging from the world's largest companies and best known brands, to Small and Medium Size Enterprises (SMEs).

ABN AMRO Absa Group Ltd Acciona Accor adidas Group AECOM AEON Co.,Ltd. Air France AkzoNobel NV Alcatel-Lucent Allianz Allied Electronics Corporation Limited Alstom Anglian Water Group Anglo American ANGLOGOLD ASHANTI LTD ARCADIS NV Arup Group Ltd Asia Pacific Resources International APRIL Atkins Atlantia S.p.A. Aviva plc Axa BAA BAKKAVOR Balfour Beatty plc Banco Popular Español Banco Santander Bank of America Merrill Lynch Barclays Barilla BASF SE Baver AG **BEKAERT** Belgacom BMO Financial Group BMW AG Bombardier Inc. Brandix Lanka Limited BRF Brasil Foods S.A. Bristol-Myers Squibb British Airways plc British American Tobacco plc **BSkyB** Cable & Wireless plc Capgemini Carlsberg Group
CARREFOUR GROUP Cascades Inc. Cathay Pacific Airways Ltd

CEMEX Centrica plc Chartis Cisco City of Bergen Coca-Cola Enterprises Coca-Cola Hellenic Coca-Cola Içecek Compass Group PLC Connexxion Credicorp LTD CSC Danone Danske Bank Group De Beers Deloitte Deutsche Bank AG Deutsche Post DHL Deutsche Telekom DHV Group Diageo plc Domtar Corporation DP World DSM E.ON UK plc

EADS ASTRIUM

eBay Inc. EDF Energy EnBW Energie Baden-Württemberg AG **ENDESA** Enel Ericsson Ernst & Young Global Etex Group SA F and C F.Hoffmann-La Roche Ltd Fairmont Hotels & Resorts Ferrovial, S.A. FirstGroup plc Fomento de Construcciones y Contratas Four Seasons Hotels and Resorts France Telecom Fujitsu Gap Inc General Electric Group Five Limited Grundfos H & M Hennes & Mauritz AB Heidelberger Druckmaschinen AG HSBC Holdings plc IBERDROLA ICA AB IKEA Group Indesit Company Infosys Technológies Ltd. ING Group Insurance Australia Group Invensys, plc IOI Corporation Berhad ITC Limited J Sainsbury's James Finlay Limited John Lewis Johnson & Johnson Johnson Controls, Inc. Johnson Matthey Jones Lang LaSalle Incorporated KBC group Kingfisher KI M Kone Elevators co.,LTD(China) Koninklijke Ahold N.V. KPMG International Kraft Foods Global, Inc. I 'ORFAI Legrand group Lend Lease Coporation Ltd Linfox Lloyds Banking Group Logica LUKOIL oil company Macquarie Group Limited Marks and Spencer METRO Group Mouchel MTN (Mobile Telephone Networks) Ltd National Australia Bank Limited NATIONAL EXPRESS

National Grid plc

Norsk Hydro ASA

Novo Nordisk A/S NSG Group

Orascom Telecom Holding S.A.E

Old Mutual plc

Otto Group

Pearson plc PFMFX

PepsiCo, Inc

Nedbank Ltd Nestle S.A.

Network Rail

Novartis

Vattenfall

WPP

Yahoo! Inc.

Virgin Group

Vodafone Westpac Group

Woolworths Limited

Woolworths South Africa

Perstorp Group Philips Pick n Pay Pirelli Tyre & Parts PriceWaterhouseCoopers Procter & Gamble PSA Peugeot Citroën Rabobank Nederland Reckitt Benckiser Reed Elsevier Repsol YPF, S.A. Research In Motion Limited RGE Pte Ltd RHODIA Ricoh Company, Ltd. Rio Tinto Robert Bosch GmbH Rolls-Royce Royal Bank of Canada Royal Bank of Scotland Group RSA RUSAL RWE npower Sabanci Holding Saint-Gobain (UK, Ireland, and South Africa) Sanlam Ltd SAP Sappi Limited SC Johnson & Son, Inc. SCA Schneider-Electric Scotiabank Scottish and Southern Energy SEB AB SGS Shell (Royal Dutch Shell) Siemens AG Skai Skanska Sol Melia Hotels & Resorts Stagecoach Group plc Standard Chartered Standard Life Plc Starbucks Coffee Company StatoilHydro ASA Sun Microsystems SunGard Suntech Power Sustainable Aviation Swire Pacific Limited Swiss Re Symantec TDC Telefonica O2 UK Telefonica S.A Telekom Italia Telenor Group Telstra Corporation Limited Tesco Thames Water The Bank of East Asia, Limited The Body Shop The Coca-Cola Company The Co-operative Group The Kroger Co. Thomson Reuters Umicore Unilever United Technologies Corporation Vale

#### **WWF Climate Savers**

Climate Savers companies are demonstrating that ambitious greenhouse gas reduction targets are achievable while business is growing, that ambitious targets lead to a range of innovations and are good for the bottom line. Climate Savers dispels the myth that ambitious CO<sub>2</sub> cuts are bad for business and shows that carbon smart companies are the successful companies of the 21st century.

Collectively, Climate Savers companies are reducing emissions by 50 million tons CO<sub>2</sub> by 2010, equivalent to the annual emission of Switzerland. The companies have partnered with WWF in a global campaign calling to negotiators to "Let the Clean Economy Begin" with an ambitious climate deal in Copenhagen.

CatalystNational GeographicSofidelElopakNaturaSonyFairmont Hotels and ResortsNikeTetra Pak

Hewlett Packard Nokia The Collins Companies
IBM Nokia Siemens Networks The Coca Cola Company
Johnson & Johnson Novo Nordisk Xanterra Parks & Resorts
JohnsonDiversey
Lafarge Spitsbergen Travel

### CERES/BICEP

We are major U.S.-based companies coming together to send a strong signal that we need a global deal now to address global climate change. A global deal must include significant near- and long-term emissions reductions targets, with a commitment of actions by other major emitting nations. Such a deal will provide the market certainty that will unleash the investments needed to create jobs and enhance U.S. competitiveness. We have long shared the widely-held view that climate change is a serious issue requiring immediate and meaningful action by government, industry, consumers and society. The urgency to act is clear and the need for strong leadership is paramount. We pledge our support for backing climate leadership on helping secure a strong global deal.

Levi Strauss & Co. Ben & Jerry's The North Face Nike Clif Bar & Company Seventh Generation Starbucks eBay Stonyfield Farm Eileen Fisher Sun Microsystems Symantec Timberland Gap Inc. Aspen Skiing Company Jones Lang LaSalle

#### The Climate Group

The businesses we work with need a long-term signal from Copenhagen. With the right deal we will see an unparalleled wave of investment and innovation: a clean energy and technology revolution. It is right for the planet and the right for the economy - we just need our leaders to seal the deal.

The Climate Group has created a coalition of governments and the world's most influential businesses all committed to tackling climate change. Through this coalition, it's helping to set the targets, create the policies, build the confidence, and generate the political willpower needed to make the changes the world requires to set it on a path to a low-carbon, prosperous future.

Alstom MWH Arup Dr Pepper Snapple Group Nestle Waters Duke Energy Baker & McKenzie News Corporation Florida Power and Light Group Barclays Bank Nike Better Place Google PensiCo Bloomberg HDR Pratt Industries **HSBC** ScottishPower British Sky Broadcasting Standard Chartered Bank British Telecommunications **IWC** Suntech Johnson & Johnson Swire Pacific

Broad Air Conditioning Catalyst Paper Corporation Swire Properties Johnson Controls Cathay Pacific Airways JP Morgan Chase Swiss Re CB Richard Ellis Group Lenovo Tesco Man Group China Mobile Timberland Climate Change Capital Marks & Spencer Virgin Atlantic Munich Re

# Brazilian Business Council for Sustainable Development (BCSD-Brazil/CEBDS)

The Brazilian Business Council for Sustainable Development, a coalition of more than 50 of the largest companies in Brazil, aims to ensure the business leadership as catalyst to the change towards the Sustainable Development and a low carbon business. Among different efforts, BCSD-Brazil has adapted the GHG Protocol to the brazilian companies necessities. In response, its company members have been engaged in managing the impact of their activities on the climate: whether by knowing, informing or setting GHG emissions reduction targets, or by exploring market-oriented strategies. Gathered to discuss and climate change impacts on their own activities and making the effort to contribute to an effective climate deal, BCSD-Brazil members have signed a Climate Pact and produced a common position paper to the COP15, which has been handed in to the Brazilian Government Negotiators, in order to contribute to a realistic and positive climate agreement.

#### Contacts:

WWF Climate Savers: Oliver Rapf, +32 494 307485, Bruce Haase, +31 624 981281 Corporate Leaders Group: Craig Bennett, +44 7703770024, Sandrine Dixson-Declève +32 477 449 439 CERES/BICEP: Peyton Fleming, +1 617 733 6660 The Climate Group: Luc Bas, +32 478 562 035

Brazilian Business Council for Sustainable Development: Marina +55 21 8162 0191